

September 11, 2018

Dear Valued Customers,

As everyone is painfully aware, we are experiencing an imbalance in freight and carrier supply versus current demand levels. New regulations, an overall uptick in demand, and other factors driving this imbalance have moved transportation costs to what is likely an all-time high.

Plastic Solutions, Inc. and its team of logistics specialists work diligently with each order to find the most efficient and dependable delivery solutions at the most affordable costs. Naturally, those costs become a part of the overall pricing structure of our PrimaFlex® line, along with the other products within our offering.

Many organizations have chosen to combat these rising delivery costs with automatic fees or surcharges, designed to mitigate some of the increases. Our promise is that we will continue to work very hard to find the most cost-effective logistical solutions that offer the best and most dependable service possible to you, our customer. We intend to do this WITHOUT the need for automatic or standard freight surcharges or fees, but rather by following our typical model of researching and executing for the best possible solutions, while accurately and transparently applying the appropriate amount of delivery costs to our pricing model.

We thank you for your time, your business and your patience as we navigate this ever-changing world of thermoplastics distribution. Let me add that our thoughts and prayers go out to those potentially affected by the path of Hurricane Florence, as we offer hope of a safe and hopefully a soon return to normal operations and activities along the east coast.

Respectfully,

Bradley B. Morgan  
President & CEO